## Performance of Birla Sun Life Tax Relief '96

Birla Sun Life Tax Relief '96 - Regular Plan - Growth NAV as on March 31, 2015: ₹ 21.73								
Date of Inception: Mar 29, 1996	NAV Per Unit.* (₹)	Birla Sun Life Tax Relief '96 (%)	S&P BSE 200 # (%)	CNX Nifty ## (%)	Current Value of Standard Investment of ₹ 10000 in			
					Birla Sun Life Tax Relief '96 (₹)	S&P BSE 200 # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	11.60	7.90	8.02	21730	17118	17253	
March 31, 2014 to March 31, 2015 (Absolute)	13.70	58.61	31.93	26.65	15861	13193	12665	
March 28, 2013 to March 31, 2014 (Absolute)	11.00	24.55	17.19	17.98	12455	11719	11798	
March 30, 2012 to March 28, 2013 (Absolute)	10.07	9.24	6.03	7.31	10924	10603	10731	

### Performance of other schemes managed by Mr. Ajay Garg

# Top 3 Funds Managed By Mr. Ajay Garg (Total Schemes : 11)

Birla Sun Life MNC Fund - Regular Plan - Growth NAV as on March 31, 2015: ₹ 578.56								
Date of Inception: Dec 27, 1999	NAV Per Unit.* (₹)	Birla Sun Life MNC Fund (%)	CNX MNC # (%)	CNX Nifty ## (%)	Current Value of Standard Investment of ₹ 10000 in			
					Birla Sun Life MNC Fund (₹)	CNX MNC # (₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	36.11	19.92	12.01	12.36	160222	56491	59291	
March 31, 2014 to March 31, 2015 (Absolute)	308.44	87.58	52.90	26.65	18758	15290	12665	
March 28, 2013 to March 31, 2014 (Absolute)	240.68	28.15	26.72	17.98	12815	12672	11798	
March 30, 2012 to March 28, 2013 (Absolute)	230.29	4.51	-3.17	7.31	10451	9683	10731	

Birla Sun Life Buy India Fund - Regular Plan - Growth NAV as on March 31, 2015: ₹ 93.64								
Date of Inception: Jan 15, 2000	NAV Per Unit.* (₹)	Birla Sun Life Buy	S&P BSE	CNX Nifty ## (%)	Current Value of Standard Investment of ₹ 10000 in			
	Unit. (()	India Fund (%)			Birla Sun Life Buy India Fund (₹)	S&P BSE 200 #(₹)	CNX Nifty ## (₹)	
Since inception till March 31, 2015 (CAGR)	10.00	15.84	12.19	11.49	93640	57548	52325	
March 31, 2014 to March 31, 2015 (Absolute)	55.34	69.21	31.93	26.65	16921	13193	12665	
March 28, 2013 to March 31, 2014 (Absolute)	44.73	23.72	17.19	17.98	12372	11719	11798	
March 30, 2012 to March 28, 2013 (Absolute)	39.04	14.57	6.03	7.31	11457	10603	10731	

 $\label{eq:scheme} {\tt Benchmark, \# \# Additional Benchmark, * As on start of period considered above.}$ 

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

## Performance of other schemes managed by Mr. Ajay Garg

### Birla Sun Life Tax Plan - Regular Plan - Growth NAV as on March 31, 2015: ₹ 27.56 **Current Value of Standard Investment** Date of Inception: Feb 16, 1999 NAV Per **Birla Sun** S&P BSE CNX of ₹ 10000 in Unit.\* (₹) Life Tax Plan (%) SENSEX # (%) Nifty ## (%) **Birla Sun** S&P BSE CNX Life Tax SENSEX # (₹) Nifty ## (₹) Plan (₹) Since inception till 10.00 12.67 10.08 10.74 27560 22608 23787 March 31, 2015 (CAGR) March 31, 2014 to 17.57 24.89 26.65 12665 56.86 15686 12489 March 31, 2015 (Absolute) March 28, 2013 to 11798 14.21 23.65 18.85 17.98 12365 11885 March 31, 2014 (Absolute) March 30, 2012 to 13.04 8.97 8.23 7.31 10897 10823 10731 March 28, 2013 (Absolute)

# Bottom 3 Funds Managed By Mr. Ajay Garg (Total Schemes : 11)

### Birla Sun Life Capital Protection Oriented Fund - Series 13 - Regular Plan NAV as on March 31, 2015: ₹ 14.1549 **Current Value of Standard Investment NAV Per** Birla Sun life Date of Inception: Nov 08, 2012 **CRISIL MIP CRISIL** 1 of ₹ 10000 in Unit. \* (₹) Capital Blended Year Protection Birla Sun life **CRISIL MIP CRISIL 1 Year** Index # (%) T-Bill Oriented Capital Protection Blended T-Bill Index ## (%) - Series **Oriented - Series** Index # (₹) Index ## (₹) 13 (%) 13 (₹) Since inception till 10.0000 15.64 10.66 7.48 14155 12742 11884 March 31, 2015 (CAGR) March 31, 2014 to 11.5943 22.08 16.45 8.74 12208 11645 10874 March 31, 2015 (Absolute) March 28, 2013 to 10584 10.2146 13.39 6.52 5.84 11339 10652 March 31, 2014 (Absolute)

This Scheme is Co- Managed By Mr. Prasad Dhonde

Birla Sun Life Capital Protection Oriented Fund - Series 12 - Regular Plan

### NAV as on March 31, 2015: ₹ 14.6342

Date of Inception: Aug 29, 2012	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 12 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun life Capital Protection Oriented - Series 12 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	15.86	11.02	7.51	14634	13105	12061
March 31, 2014 to March 31, 2015 (Absolute)	12.1459	20.49	16.45	8.74	12049	11645	10874
March 28, 2013 to March 31, 2014 (Absolute)	10.8660	11.68	6.52	5.84	11168	10652	10584

This Scheme is Co- Managed By Mr. Prasad Dhonde

Birla Sun Life Capital Protection Oriented Fund - Series 14 - Regular Plan

### NAV as on March 31, 2015: ₹ 13.3603

Date of Inception: Dec 13, 2012	NAV Per Unit. * (₹)	Birla Sun life Capital Protection Oriented - Series 14 (%)	CRISIL MIP Blended Index # (%)	CRISIL 1 Year T-Bill Index ## (%)	Current Value of Standard Investment of ₹ 10000 in		
					Birla Sun life Capital Protection Oriented - Series 14 (₹)	CRISIL MIP Blended Index # (₹)	CRISIL 1 Year T-Bill Index ## (₹)
Since inception till March 31, 2015 (CAGR)	10.0000	13.45	10.67	7.44	13360	12620	11792
March 31, 2014 to March 31, 2015 (Absolute)	11.1635	19.68	16.45	8.74	11968	11645	10874
March 28, 2013 to March 31, 2014 (Absolute)	10.1117	10.31	6.52	5.84	11031	10652	10584

This Scheme is Co- Managed By Mr. Prasad Dhonde

# Scheme Benchmark, ## Additional Benchmark, \* As on start of period considered above.

Past performance may or may not be sustained in future. Returns for dividend option would assume reinvestment of tax free dividends declared at the then prevailing NAV. Load and Taxes are not considered for computation of returns.

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.